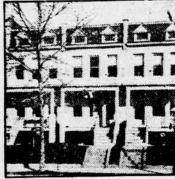


# **Inspect Decoration Day** 3002 R St. N.W.

Price, \$5,250 Also 3004-6 R St. Price, \$4,500

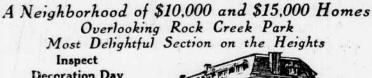
Inspect Tonight
Open Daily and Sunday Until 9 P.M.



Six large rooms. Tile bath. rear. Hot-water heat, Elec-tric lights. Parquetry flooring. This is an unusual opportunity. As the cost of labor and building material has been largely increased since these houses were started, we will not be able to duplicate them at this price. Buy now and save

Take any F st. car marked Georgetown to 30th st.; walk two short squares to property, or phone for our auto service, Main 908-909.

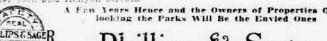
\$300 Cash, Balance Monthly



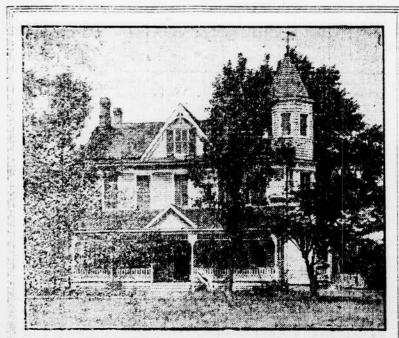


Cor. 19th and Kenyon Sts. N.W Artistically Designed Stone Wall Fronts
Three Different Plans to Select From
They Each Have 6 Rooms, Large Attic and 2 Complete Baths

Prices, \$5,950 to \$6,250 REASONABLE TERMS See the Shower Bathroom (New Feature) Take Mount Pleasant street car to Kilbourne street, walk west to



Phillips & Sager



E. L. COCKRELL, 923 11th N.W., Phone Main 7578.

stated that this shattered all speed records between Chicago and St. Paul. When the sedative was delivered at the Hill residence the surgeons had decided not to avail themselves of it.

#### Blazed Transportation Trail.

James J. Hill discovered "the bread-

#### Studied Whole Problem.

In the fifteen years that followed he ized every opportunity to study the whole problem of river transportation. He gathered no end of experience and a little capital with which he launched his own firm of Hill, Griss & Co., which promptly displayed its initiative by bringing the first load of coal that had ever been seen in that section into St. Paul. Two years later, with a flatbottomed steamer, he established the first regular communication with St.

bottomed steamer, he established the first regular communication with St. Paul and the Manitoba ports of the fertile Red River valley.

At about that time St. Paul was having its first experiment in railroad building. Eighty miles had been laid to St. Cloud, 316 miles to Breckenridge, both of which terminals were at the southern end of the Ked River varley, and there were about 100 miles of track "which began nowhere and ended in that same indefinite spot." This venture ran up a debt of \$33,000,000 and collapsed, with its only assets being "a few streaks of rust and a right of way."

few streaks of rust and a right of way."

Hill had had sufficient success in the region to be seized with a consuming desire to purchase the defunct property. After five years of financial dickering, including the sale of all his other interests, which netted a fortune of \$100,000, he formed a syndicate with three others—Sir Donald A. Smith, George Stephen and Norman Kittson—and obtained the object of his desire.

The St. Paul, Minnesota and Manitoba railway was formed to operate the property, with Hall as general manager. When, in 1883, Mr. Hill was elected president he undertook the extension of the road from its Dakota and Minnesota homestead to the Pacific ocean. He was confronted by three great competitors to the south, each of which had received big bonuses as government aid, whereas the Manitoba, or the Great Northern, as it came to be known, did not have a dollar of government subsidy or an acre of grant to forward its progress from the Minnesota boundary to the sea.

In this light Hill's plan was widely deemed pure folly, but he pressed it to conclusion by building and populating as he built. For several years he laid rails westward at the rate of a mile, and as he went he left a trail of embryonic farms by the railside.

Turned Empire Builder.

#### Turned Empire Builder.

With the line to Puget sound once laid, he turned empire builder. He in troduced the live stock industry into troduced the live stock industry into vast areas of bunch-grass plains and developed them by importing blooded stock; he sent demonstration trains through the country with men who showed the people how to raise more wheat to the acre; he made an outlet for the grain by establishing a cheap rate by rail and steamship to Buffalo, where he built great elevators; in fact, for upward of twenty years he left nothing in his power undone to develop the country where he had staked out his claim as the great common carrier.

carrier.

But at the Facific tidewater he was not satisfied, for he saw in the orient still further opportunities. He organized a fleet of Pacific steamships for the commercial invasion of Japan and China. Japan at the time wanted steel rails, but proposed getting them from England, as the rates were lower. It is related that when John W. Gates, the steel magnate of Chicago, came to Hill with the proposition of getting American rails to Japan, the latter replied:

T will make you a rate of \$8 a ton

American rails to Japan, the latter replied:

I will make you a rate of \$8 a ton from Chicago or Pittsburgh to Yokohama. If that is too much, I will carry it for the axle grease used on the locomotives and freight cars; and if you can't stand that, I will carry your freight for nothing."

At the \$8 rate named the American manufacturer was enabled to secure the Japanese contract. The same tactics were adopted in getting American wheat and flour into Japan and China, where rice was the staple food. His faith in the far east was rewarded as liberally as that in the northwest, it is estimated, that the Pacific fleet has carried nearly \$50,000,000 worth of products to the orient yearly.

While Mr. Hill built up for himself and his associates an immense fortune, he also helped to create for the settlers along his line a wealth of over \$5,000,-

proved land. Upon his retirement at sixty-nine, the Upon his retirement at sixty-nine, the "streak of rust" he had bought thirty years before had expanded to more than 6,000 miles and it was earning gross profits of more than \$6,000,000 tons of freight annually. He still retained a hand in the Great Northern's policy as chairman of the board of directors, while his son Louis, who had worked up from the humblest position of his father's railroad became president.

#### father's railroad, became president Criticised Extravagance.

The secret of the Hill success was no secret at all, according to Mr. Hill, "The man with the big opportunity today," he said. "is the man in the

James J. Hill discovered "the breadbacket of the world" in the great northwest; he led in its development from a wilderness into what now comprises six wealthy states, dotted with 400.000 farms, and he blazed a trail for transportation which reached eventually from Buffalo to Asia. with a total mileage of rail and steamship facilities that would nearly girdle the earth.

That but roughly spans the story of his achievement.

Near Guelph, in Ontario, where James J. (Jerome) Hill was born in 1838, the son of an Irish-Canadian farmer, who died when the boy was fifteen, there stands a tree stump labeled: "The last tree chopped by James J. Hill." It marked the lad's resolution to go to the trived chapt and left his horse at the gate. Young Hill saw the animal was tired and het story that is told, a strange traveler had stopped at the Hill farm to take dinner and left his horse at the gate. Young Hill saw the animal was tired and het carried it a pail of water. The stranger was pleased with the lad's thoughtfulness, and as he drove off he tossed him a newspaper from the United States. He resolved to investigate for himself. It was the next morning that he chopped his last tree. As a mere roustabout lad of eight een he toured from Maine to Minnessta. When, in 1856, he disemberked from a Mississippi river packet at St. Paul that place was a frontier town of 5,000 inhabitants. At the sign of W. J. Bass & Co., agents for the Dubuque and St. Paul Packet Company, he found a job as both stevedore and cierk.

Studied Whole Problem.

# CELESTINS

#### **Natural Alkaline** Water

Owned by and bottled under the direct

Used at meals prevents Dyspepsia and relieves Gout, Indigestion and Uric Acid.

Ask your Physician

Note the Name

#### CELESTINS INSPECT Peroration day

3612-14 13th St. N.W.

Open and Lighted Daily Until 9 P.M. Planned differently from any houses we have ever built.

They are built on the last available lots on this beautiful street south of Spring road.

Six beautiful rooms, one built on the big living room plan; pantry with window; double perches; hardwood floors; deep lots to paved alley. NOT THE SMALL BOX HOUSE PLAN, BUT A ROOMY, HOMELIKE HOUSE.

And the \$4,650 Terms Take 14th St. Car, Get Off Otia

Phillips & Sager 1409 NEW YORK AVE.

#### Offered First Time Nos. 121 to 129 Rock Creek Church Road N.W.

Opposite Soldiers' Home At Principal Entrance.

\$4,450 Easy Terms. dark.
Ask Any Licensed Broker. C. H. Galliher, Owner and 1420 N. Y. Ave. N.W. Builder

#### Homes of Superb Construction Nos. 4101 to 4109 5th Street N.W.

29 to 30 Feet Front-Unusually Large Rooms



Description Six and eight rooms, large tile bath, sleeping trim throughout, oak floors, hotants' toilet, laun dry tubs, concrete celiar under entire house, open fireplace, double rear and front

porches, and many other attractive features. Corners-6 and 8 Rooms-Garage

Prices, \$4,150 to \$5,250 Small Cash Payment Balance Monthly Take Soldiers' Home car to 5th and Upshur streets, walk half squarenth to Sample House.

WALTER A. BROWN, 624 14th St. N.W. Phone Main 1858 or North 767-J for Auto Service.

a suit was brought in the United States circuit court, which decided that the acquition was an illegal combination——affirmed in March, 1904, by the United States Supreme Court.

#### Stanch Support of Belgians.

For several years James J. Hill had been in the habit of insisting, both to was not actively engaged in business. Just how active he was during the last two years of his life can be judged only by little evidences of his master hand in questions affecting the Great Northern railroad and the First National Bank of St. Paul, and by three outstanding accomplishments in which

#### Place as International Figure.

His place as an international figur was never more prominently displayed than when the representatives of the huge loan. One of the first men to be sent for by J. P. Morgan was Mr. Hill and his assurance that he and the peo ple of the northwest were prepared to do their share in taking up the foreign largely to the success of the negotia-

his will and genius asserted themselves.

From a world viewpoint it would be hard to say whether his stanch support of the Belgian people, following the invasion of the Germans, or the part played in the negotiations for the \$500,000,000 loan to the allied governments, is the more important.

From a local viewpoint his influence in the upbuilding of South St. Paul stockyards principally through the decision of Armour & Co. to come to the suburb, claims first rank. His claim to being the original advocate of livestock development in the northwest is unquestioned, and since the retirement of A. B. Stickney he has been the most ardent proponent of the upbuilding of the industry at this center, a work which has been taken up by his son, Lewis W. Hill. From a local viewpoint his influence

### Inspect Tonight or Decoration Day

#### These Homes Are the Talk of All Northeast JUST FINISHED

You'll concede the absolute truth of our statement that there are no equals of these homes in the entire city at such an unusually low price, nor offered on such advantageously reasonable terms. They're located at

#### Tennessee Ave. and C St. N.E.

Sample Home, 333 Tennessee Ave. N.E.

## Price, \$3,975

Six rooms and tile bath, electric lights, hot-water heat, oak floors, double rear porches, large yards, three-story effect, hardwood finish, steel construction, attractive fronts, side-oven gas range, roomy closets, etc.

To inspect, take 13th and D sts. car to end of route, walk east one square to Tenn. ave.

1409 New York Ave. N.W.

Headquarters for New Homes

# Be Sure and Come



# Tomorrow, Decoration Day

Take Washington - Alexandria cars at 12th Street and Pennsylvania Avenue and get off at Aurora Hills Station, on the property. Trains run every few minutes.

#### Perfectly Natural---

purchases a home; and it would be reasonable, therefore, that e should only buy that home which represents true value. THE "DUNIGAN QUALITY HOME" is the logical answer to true value,

For a home buyer to expect a full measure of value when he

#### BECAUSE—

They are found in PROGRESSIVE LOCATIONS They are fashioned of the FINEST MATERIALS. THEY are built by Skilled Mechanics (UNION LABOR EXCLUSIVELY).

They always have the latest MODERN FEATURES. The price is reasonable and terms not burdensome.

#### NOW IF-

Bond Building

11th or 14th street cars.

Your idea of buying is governed by the thought of true value, it will lead you directly to a DUNIGAN "QUALITY HOME." Visit Our Exhibit Homes Tomorrow

4006 Illinois Ave. Price, \$4,250 Take Soldiers' Home car to Illinois avenue. Walk one

1833 Kilbourne. Price, \$5,850 Take Mt. Pleasant car to Kilbourne st. Two squares west. 1108 Park Road. Price, \$5,250

D. J. Dunigan

M. 1267 for Auto Service.

Frames, complete

corners, screws and 25c



Now for the Garden Needs.

Window Boxes

The Palais Royal

Close Tomorrow 1 p.m.

Home Folks' Morning

folks. Suggestion-the man of the family to call and arrange for "an account." See Mr. Beatty-in office on Fourth

Gas Stoves

sented, prices gradually risng from 29c to \$6.75. Ex-

perts in attendance-dem-

l-burner at ......29c to 75c

2-burner at .....98c to \$1.75

3-burner at....\$1.75 to \$6.75

Palais Royal Basement Store.

onstration on request.

best make repre-

Screen Doors 98c

Limited quantity at 79c.

weatherproof; square 2c

Tomorrow-from 9 a.m. to 1 p.m.-a morning for home

Usual Bours, 9 to 6 Street

Oil Stoves

1-burner at \$2.75; 2-burner

at \$4.75. Special "Perfection,"

on high legs, 2 burners, \$6.75;

3 burners, \$10.50.

Watering Pots: heavy galvanized; 12 qts., 69c; 10 qts., 62c; 8 qts., 52e; 6 qts., 42e;



English Grass 25c

# PORCH SHADES

# Price according to size in

These Porch Shades are equipped with the "no whip" attachment, preventing the flapping common to usual shades, and assuring much greater durability.

## Window Awnings

Complete with all attachments; 2.6 feet wide, 98c; 3 feet, \$1.25; 3.6 feet, \$1.50; 4 feet, \$1.75.

Palais Royal - Fourth



bath, massage and shampoo brush in one.

\$3.69, \$4.25



Bath



Japanese Matting Rugs Size 6x9 Feet, Ornamented With Medallions

New "Crex" and "Deltox" Rugs In fifteen (15) new patterns and color combinations. Six 9x12 feet, special at \$8.75. On Fourth Floor, with the follow-



Special at \$3.98 Sturgis Sidewalk Sulky

Adjusting to three positions. Padded



Palais Royal Fourth Floor